

# Finding Mixed-strategy Nash Equilibria in $2 \times 2$ Games

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## Introduction

We'll now see explicitly how to find the set of (mixed-strategy) Nash equilibria for two-player games where each player has a strategy space containing two actions (i.e. a " $2 \times 2$  matrix game"). After setting up the analytical framework and deriving some general results for such games, we will apply this technique to two particular games. The first game is a typical and straightforwardly solved example; the second is *nongeneric* in the sense that it has an infinite number of equilibria.<sup>1</sup> For each game we will compute the graph of each player's best-response correspondence and identify the set of Nash equilibria by finding the intersection of these two graphs.

## The canonical game

We consider the two-player strategic-form game in Figure 1. We assign rows to player *A* and columns to player *B*. *A*'s strategy space is  $S_A = \{U, D\}$  and *B*'s is  $S_B = \{l, r\}$ . Because each player has only two actions, each of her mixed strategies can be described by a single number ( $p$  for *A* and  $q$  for *B*)

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<sup>1</sup> Here *nongeneric* means that the phenomenon depends very sensitively on the exact payoffs. If the payoffs were perturbed the slightest bit, then the phenomenon would disappear.

belonging to the unit interval  $[0, 1]$ . A mixed-strategy profile for this game, then, is an ordered pair  $(p, q) \in [0, 1] \times [0, 1]$ . We denote the players' payoffs resulting from pure-strategy profiles by subscripted  $a$ 's and  $b$ 's, respectively. E.g. the payoff for  $A$  when  $A$  plays  $D$  and  $B$  plays  $r$  is  $a_{Dr}$ .

		$B$	
		$l: q$	$r: 1 - q$
$A$	$U: p$	$a_{Ul}, b_{Ul}$	$a_{Ur}, b_{Ur}$
	$D: 1 - p$	$a_{Dl}, b_{Dl}$	$a_{Dr}, b_{Dr}$

Figure 1: The canonical two-player, two-action-per-player strategic-form game.

The pure-strategy equilibria, if any, of such a game are easily found by inspection of the payoffs in each cell, each cell corresponding to a pure-strategy profile. A particular pure-strategy profile is a Nash equilibrium if and only if 1 that cell's payoff to the row player (viz.  $A$ ) is a (weak) maximum over all of  $A$ 's payoffs in that column (otherwise the row player could profitably deviate by picking a different row given  $B$ 's choice of column) and 2 that cell's payoff to the column player (viz.  $B$ ) is a (weak) maximum over all of  $B$ 's payoffs in that row. For example, the pure-strategy profile  $(U, r)$  would be a Nash equilibrium if and only if the payoffs were such that  $a_{Ur} \geq a_{Dr}$  and  $b_{Ur} \geq b_{Ul}$ .

*Best-response correspondences*

Finding the pure-strategy equilibria was immediate. Finding the mixed-strategy equilibria takes a little more work, however. To do this we need first to find each player's best-response correspondence. We will show in detail how to compute player  $A$ 's correspondence. Player  $B$ 's is found in exactly the same way.

Player  $A$ 's best-response correspondence specifies, for each mixed strategy  $q$  played by  $B$ , the set of mixed strategies  $p$  which are best responses for  $A$ . I.e. it is a correspondence  $p^*$  which associates with every  $q \in [0, 1]$  a set  $p^*(q) \subset [0, 1]$  such that every element of  $p^*(q)$  is a best response by  $A$  to  $B$ 's choice  $q$ . The graph of  $p^*$  is the set of points

$$\{(p, q): q \in [0, 1], p \in p^*(q)\}. \tag{1}$$

$A$ 's payoff as a function of the mixed-strategy profile

To find  $A$ 's best-response correspondence we first compute her expected payoff for an arbitrary mixed-strategy profile  $(p, q)$  by weighting each of  $A$ 's pure-strategy profile payoffs by the probability of that profile's occurrence as determined by the mixed-strategy profile  $(p, q)$ :<sup>1</sup>

$$u_A(p; q) = pq a_{Ul} + p(1 - q)a_{Ur} + (1 - p)qa_{Dl} + (1 - p)(1 - q)a_{Dr}. \tag{2}$$

$A$ 's utility maximization problem is

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<sup>1</sup> The semicolon in " $u(p; q)$ " is used to denote that, while  $p$  is a choice variable for  $A$ ,  $q$  is a parameter outside of  $A$ 's control.

$$\max_{p \in [0,1]} u_A(p; q) \tag{3}$$

Because  $p$  is  $A$ 's choice variable, it will be convenient to rewrite equation (2) as an affine function of  $p$ :<sup>1</sup>

$$u_A(p; q) = p[(a_{Ul} - a_{Ur} - a_{Dl} + a_{Dr})q + (a_{Ur} - a_{Dr})] + [(a_{Dl} - a_{Dr})q + a_{Dr}], \tag{4a}$$

$$= \delta(q)p + [(a_{Dl} - a_{Dr})q + a_{Dr}], \tag{4b}$$

Of interest here is the sign of the coefficient of  $p$ ,

$$\delta(q) \equiv (a_{Ul} - a_{Ur} - a_{Dl} + a_{Dr})q + (a_{Ur} - a_{Dr}), \tag{5}$$

which is itself an affine function of  $q$ .

### $A$ 's best-response correspondence

For a given  $q$ , the function  $u_A(p; q)$  will be maximized with respect to  $p$  either 1 at the unit interval's right endpoint (viz.  $p = 1$ ) if  $\delta(q)$  is positive, 2 at the interval's left endpoint (viz.  $p = 0$ ) if  $\delta(q)$  is negative, or 3 for every  $p \in [0, 1]$  if  $\delta(q)$  is zero, because  $u_A(p; q)$  is then constant with respect to  $p$ .

Now we consider the behavior of  $A$ 's best response as a function of  $q$ . There are three major cases to consider.

#### **Case 1: complete indifference**

$A$ 's payoffs could be such that  $\delta(q) = 0$  for all  $q$ .<sup>2</sup> In this case  $A$ 's best-response correspondence would be independent of  $q$  and would simply be the unit interval itself:  $\forall q \in [0, 1], p^*(q) = [0, 1]$ . In other words  $A$  would be willing to play any mixed strategy regardless of  $B$ 's choice of strategy. The graph of  $p^*$  in this case is the entire unit square  $[0, 1] \times [0, 1]$ . (See Figure 2.)

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<sup>1</sup> I would be happy to say *linear* here instead of *affine*. The strict definition of linear seems to be made consistently in linear algebra, but the less restrictive definition seems to be tolerated in other contexts.

<sup>2</sup> This would require that in each column  $A$  receives the same payoff in each of the two rows.

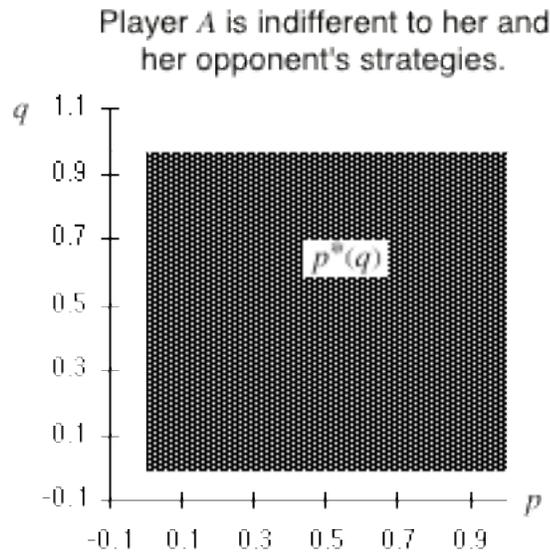


Figure 2: Best-response correspondence when A is completely indifferent.

**Case 2: A has a dominant pure strategy**

If this is not the case, i.e. if  $\delta(q)$  is not identically zero, then—because  $\delta(q)$  is affine—there will be exactly one value  $q^\dagger$  at which  $\delta(q^\dagger) = 0$ . For all  $q$  to one side of  $q^\dagger$ ,  $\delta(q)$  will be positive; for all  $q$  on the other side of  $q^\dagger$ ,  $\delta(q)$  will be negative. However, this  $q^\dagger$  need not be an element of  $[0, 1]$ . If  $q^\dagger \notin [0, 1]$ , then all  $q \in [0, 1]$  will lie on a common side of  $q^\dagger$  and therefore  $\delta(q)$  will have a single sign throughout the interval  $[0, 1]$ . Therefore A will have the same best response for every  $q$  (viz.  $p = 1$  if  $\delta(q) > 0$  on  $[0, 1]$ ;  $p = 0$ , if  $\delta(q) < 0$  on  $[0, 1]$ ); i.e. A has a strongly dominant pure strategy. (See Figure 3.)

**Case 3: A plays strategically**

Now we consider the case where A plays strategically: her optimal strategy depends upon her opponent's strategy. If  $q^\dagger \in (0, 1)$ , then the unit interval is divided into two subintervals—those points to the right of  $q^\dagger$  and those points to the left of  $q^\dagger$ —in each of which A plays a different pure strategy. At exactly  $q^\dagger$ , A can mix with any  $p \in [0, 1]$ . (See Figure 4.)

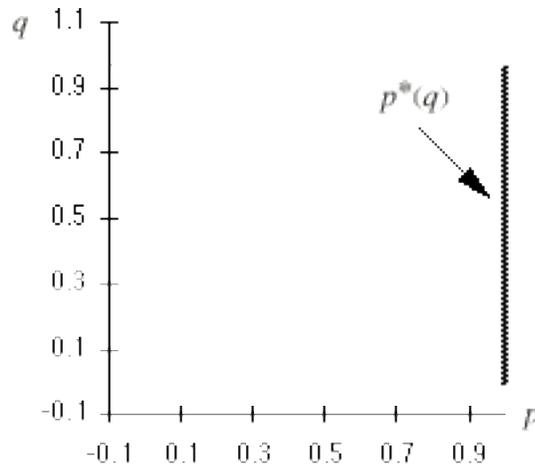


Figure 3: Best-response correspondence when A has a dominant pure strategy ( $p = 1$ ).

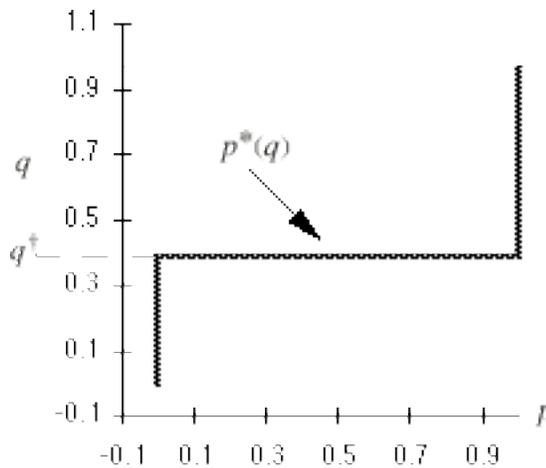


Figure 4: Best-response correspondence when A plays strategically.

If  $q^\dagger = 0$  or  $q^\dagger = 1$ , then A can mix at  $q^\dagger$  and will play a common pure strategy for every other  $q \in [0, 1]$ . In this case the pure strategy which A plays against  $q \in (0, 1)$  is a weakly dominant strategy. (It is strictly best against  $q \in [0, 1] - \{q^\dagger\}$  and as good as anything else against  $q^\dagger$ .)

**Summary of the best-response correspondence**

We see that—in a  $2 \times 2$  matrix game—each player will either 1 be free to mix regardless of her opponent’s strategy (a case which ‘almost never’ occurs), 2 play a dominant pure strategy, or 3 be free to mix in response to exactly one of her opponent’s possible choices of strategy but for every other choice will play a pure strategy.

*B*’s best-response correspondence

Player *B*’s best-response correspondence specifies, for each mixed strategy  $p$  played by A, the set of mixed strategies  $q$  which are best responses for *B*. I.e. it is a correspondence  $q^*$  which associates with

every  $p \in [0, 1]$  a set  $q^*(p) \subset [0, 1]$  such that every element of  $q^*(p)$  is a best response by  $B$  to  $A$ 's choice  $p$ . The graph of  $q^*$  is the set of points

$$\{(p, q): p \in [0, 1], \square q \in q^*(p)\}. \tag{6}$$

This correspondence is found using the same method of analysis we used for  $A$ 's. You will easily show that

$$u_B(q; p) = \gamma(p)q + [(b_{Ur} - b_{Dr})p + b_{Dr}], \tag{7}$$

where

$$\gamma(p) \equiv (b_{Ul} - b_{Ur} - b_{Dl} + b_{Dr})p + (b_{Dl} - b_{Dr}). \tag{8}$$

*The Nash equilibria are the points in the intersection of the graphs of  $A$ 's and  $B$ 's best-response correspondences*

We know that a mixed-strategy profile  $(p, q)$  is a Nash equilibrium if and only if 1  $p$  is a best response by  $A$  to  $B$ 's choice  $q$  and 2  $q$  is a best response by  $B$  to  $A$ 's choice  $p$ . We see from (1) that the first requirement is equivalent to  $(p, q)$  belonging to the graph of  $p^*$ , and from (6) we see that the second requirement is equivalent to  $(p, q)$  belonging to the graph of  $q^*$ . Therefore we see that  $(p, q)$  is a Nash equilibrium if and only if it belongs to the intersection of the graphs of the best-response correspondences  $p^*$  and  $q^*$ . We can write the set of Nash equilibria, then, as

$$\{(p, q) \in [0, 1] \times [0, 1]: p \in p^*(q), q \in q^*(p)\}. \tag{9}$$

## A typical example

Consider the  $2 \times 2$  game in Figure 5. First we immediately observe that there are two pure-strategy Nash equilibria:  $(U, r)$  and  $(D, l)$ .

		$l: q$	$r: 1 - q$
$U: p$		1, -1	3, 0
$D: 1 - p$		4, 2	0, -1

Figure 5: A typical  $2 \times 2$  game.

*$A$ 's best-response correspondence*

Now we find  $A$ 's best-response correspondence. From (5) we see that

$$\delta(q) = -6q + 3, \tag{10}$$

which vanishes at  $q^\dagger = 1/2$ . Because  $\delta(q)$  is decreasing in  $q$  we see that  $A$  will choose the pure strategy  $p = 1$  against  $q$ 's on the interval  $[0, 1/2)$  and the pure strategy  $p = 0$  against  $q$ 's on the interval  $(1/2, 1]$ . Against  $q = q^\dagger = 1/2$ ,  $A$  is free to choose any mixing probability. Player  $A$ 's best-response correspondence  $p^*$  is plotted in Figure 6.

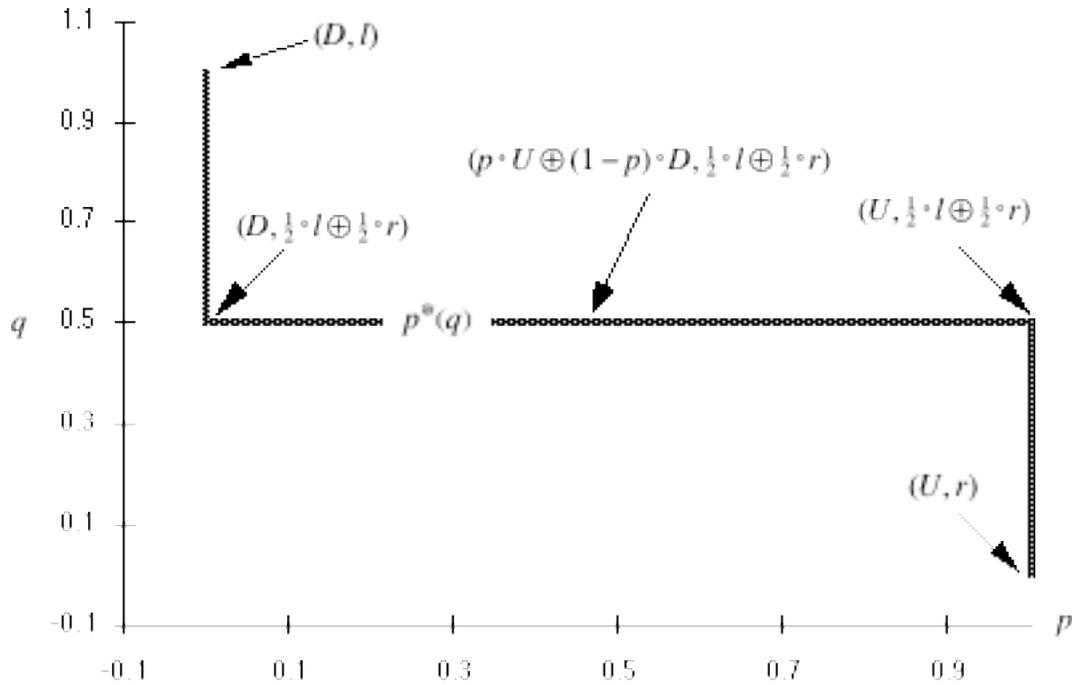


Figure 6:  $A$ 's best-response correspondence for the game of Figure 5.

We can also derive  $A$ 's best-response correspondence graphically by plotting her payoff to her different pure strategies as a function of  $B$ 's mixed-strategy choice  $q$ . Using (4b) and (10) we have

$$u_A(p; q) = (-6q + 3)p + 4q. \tag{11}$$

Evaluating this payoff function at  $A$ 's pure-strategy choices  $p = 1$  and  $p = 0$ , respectively, we have

$$u_A(U; q) = 3 - 2q, \tag{12}$$

$$u_A(D; q) = 4q. \tag{13}$$

Both of these functions are plotted for  $q \in [0, 1]$  in Figure 7. These two lines intersect when  $q = q^\dagger = 1/2$ ; i.e. they intersect at the mixed strategy for  $B$  at which we earlier determined  $A$  would be willing to mix. To the left of this point,  $A$ 's payoff to  $U$  is higher than her payoff to  $D$ ; the reverse is true on the other side of  $q^\dagger$ . Therefore  $A$ 's best response is to play  $U$  against  $q \in [0, 1/2)$  and  $D$  against  $q \in (1/2, 1]$ . At the intersection point  $q^\dagger$ ,  $A$  is indifferent to playing  $U$  or  $D$ , so she is free to mix between them. This is exactly the best-response correspondence we derived analytically above.

*B's best-response correspondence*

We similarly find  $B$ 's best-response correspondence. From (8) we find that

$$\gamma(p) = -4p + 3, \tag{14}$$

which decreases in  $p$  and vanishes at  $p^\dagger = 3/4$ . Player  $B$ , then, chooses the pure strategy  $q = 1$  against  $p$ 's on the interval  $[0, 3/4)$  and the pure strategy  $q = 0$  against  $p$ 's on the interval  $(3/4, 1]$ . Against  $p = p^\dagger = 3/4$ ,

$B$  is free to choose any mixing probability. Player  $B$ 's best-response correspondence  $q^*$  is plotted in Figure 8.

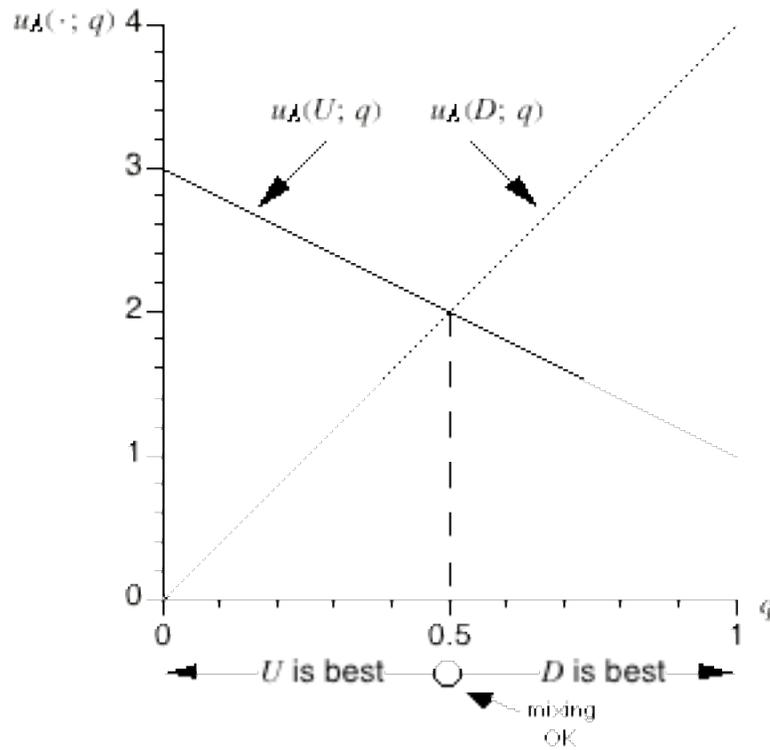


Figure 7:  $A$ 's pure-strategy payoffs as a function of  $B$ 's mixed strategy  $q$ .

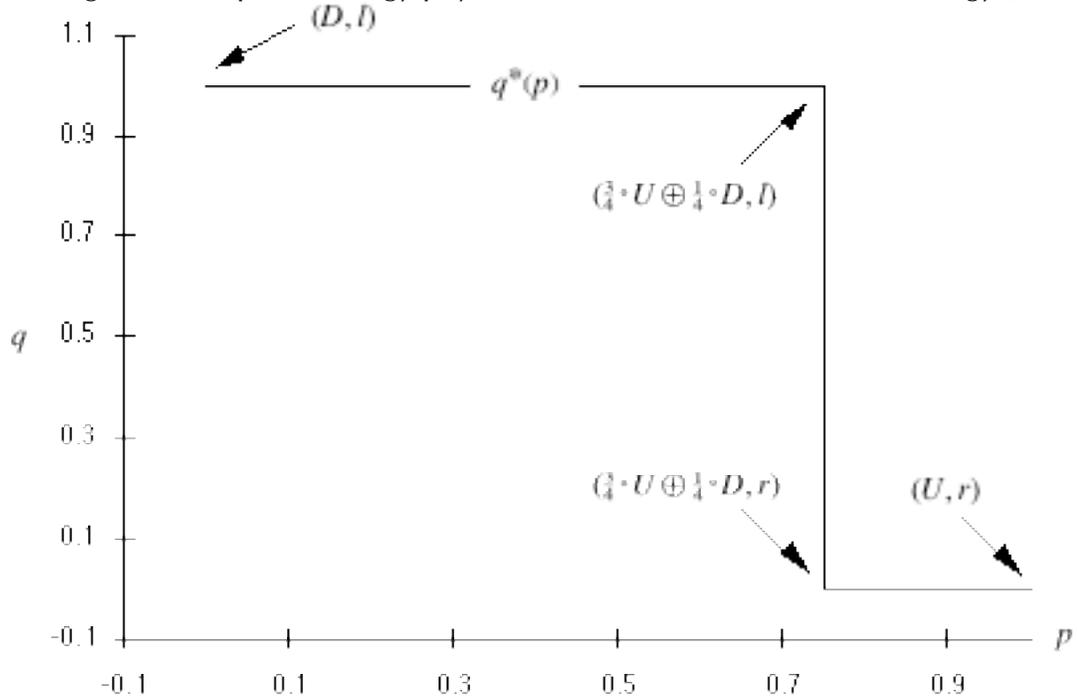


Figure 8:  $B$ 's best-response correspondence for the game of Figure 5.

Using (7) and (14) we compute  $B$ 's payoff to the mixed-strategy profile  $(p, q)$  to be

$$u_B(q; p) = (-4p + 3)q + (p - 1). \tag{15}$$

Evaluating this at  $B$ 's pure-strategy choices we get

$$u_B(l; p) = 2 - 3p, \tag{16}$$

$$u_B(r; p) = p - 1. \tag{17}$$

These functions are plotted for  $p \in [0, 1]$  in Figure 9. We again note that their intersection—in this case at  $p^\dagger = 3/4$ —occurs at the opponent's mixed strategy which allows mixing by the player choosing a best response. The same reasoning we used above to graphically derive  $A$ 's best-response correspondence works here, and we arrive at the same behavior rules we found analytically.

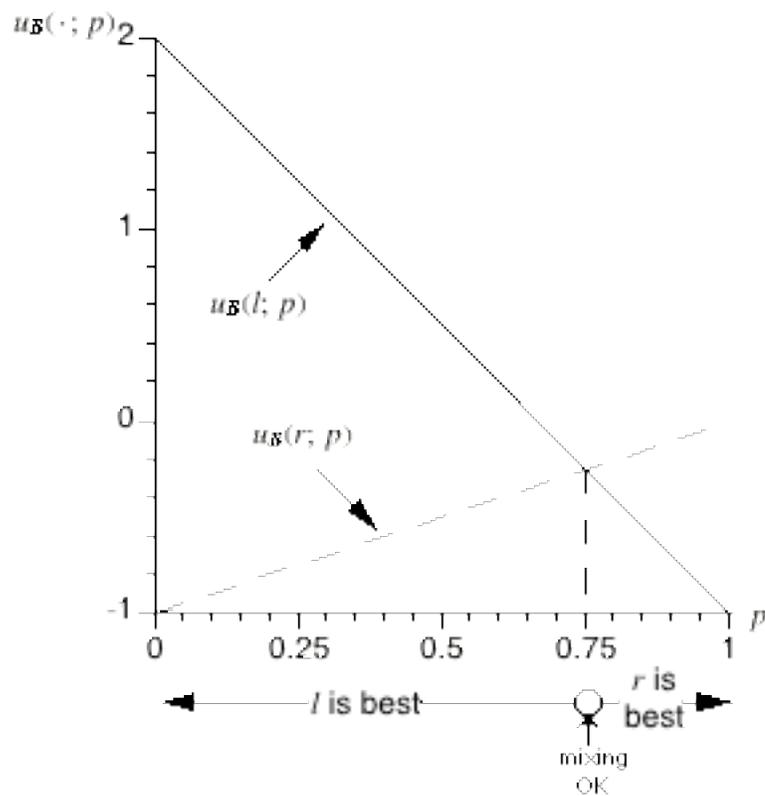


Figure 9:  $B$ 's pure-strategy payoffs as a function of  $A$ 's mixed strategy  $p$ .

*The Nash set*

Both  $A$ 's and  $B$ 's best-response correspondences are plotted together in Figure 10. We see that the intersection of the graphs of the two best-response correspondences contains exactly three points, each corresponding to a mixed-strategy profile  $(p, q)$ :  $(0, 1)$ ,  $(3/4, 1/2)$ , and  $(1, 0)$ . The first and last of these correspond to the two pure-strategy Nash equilibria we identified earlier. Note that the additional equilibrium we found is the strategy profile  $(p^\dagger, q^\dagger)$ . This strategy profile will in general be the only

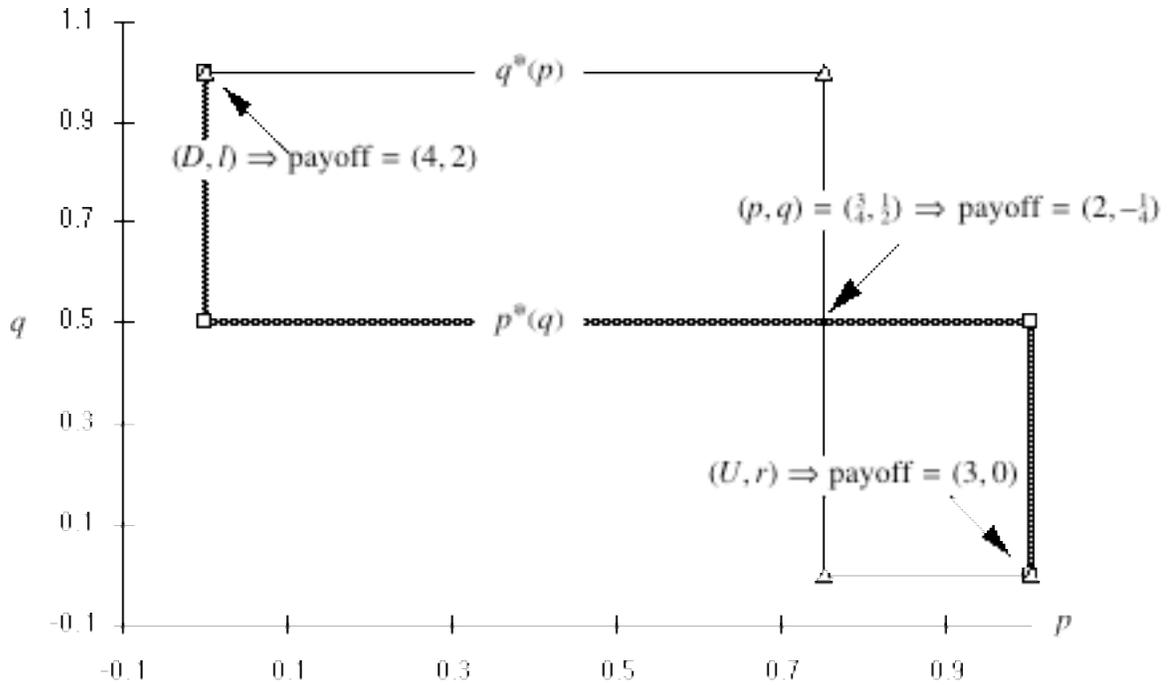


Figure 10: The players' best-response correspondences, the Nash set, and equilibrium payoffs.

non-pure equilibrium strategy profile when  $p^\dagger$  and  $q^\dagger$  both lie in the interior of the unit interval.<sup>1</sup> Note as well that there is an odd number of Nash equilibria for this game, as is “almost always” the case. The payoff vectors for these equilibria are  $(4, 2)$ ,  $(2, -\frac{1}{4})$ , and  $(3, 0)$ , respectively. [The mixed-strategy profile payoffs are computed using (11) and (15).] Note that the equilibrium payoffs are completely Pareto ranked.

## A nongeneric example

We now consider the two-player normal form game in Figure 11. We immediately determine that the unique pure-strategy equilibrium is  $(D, r)$ .

		$l: q$	$r: 1-q$
$U: p$		$1, \frac{3}{2}$	$3, 1$
$D: 1-p$		$4, 2$	$3, 3$

Figure 11: A nongeneric two-player game.

To find  $A$ 's best-response correspondence we use (5) to compute that

$$\delta(q) = -3q, \tag{18}$$

<sup>1</sup> It is not possible when  $p^\dagger, q^\dagger \in (0, 1)$  that in equilibrium only one player mixes. Assume, say, that  $A$  mixes. We know that  $A$  will mix only when  $q = q^\dagger \in (0, 1)$ . Therefore  $B$  is mixing as well.

which decreases in  $q$  and vanishes at  $q^\dagger = 0$ . Therefore  $A$  plays the pure strategy  $p=0$  against any  $q \in (0, 1]$  and she is willing to mix against  $q=q^\dagger = 0$ . Therefore  $D$  is a weakly dominant strategy for  $A$ . Her best-response correspondence  $p^*(q)$  is plotted in Figure 12.

To find  $B$ 's best-response correspondence we use (8) and find that

$$\gamma(p) = \frac{2}{3}p - 1. \tag{19}$$

This function increases in  $p$  and vanishes at  $p^\dagger = \frac{2}{3}$ . Therefore  $B$  will play the pure strategy  $q=0$  against any  $p \in [0, \frac{2}{3})$ , will play the pure strategy  $q=1$  against any  $p \in (\frac{2}{3}, 1]$ , and will be free to mix for  $p=p^\dagger = \frac{2}{3}$ .  $B$ 's best-response correspondence  $q^*(p)$  is also plotted in Figure 12.

Inspection of Figure 12 shows that the intersection of the graphs of  $A$ 's and  $B$ 's best-response correspondences is a line segment along which  $B$  plays  $q=0$  and  $A$  mixes with any probability  $p$  on  $[0, \frac{2}{3}]$ . We note that the unique pure-strategy Nash equilibrium we identified earlier is the left endpoint of this set. This example is nongeneric in that we have an infinity (in fact, a continuum) of equilibria: a situation which generically never happens.

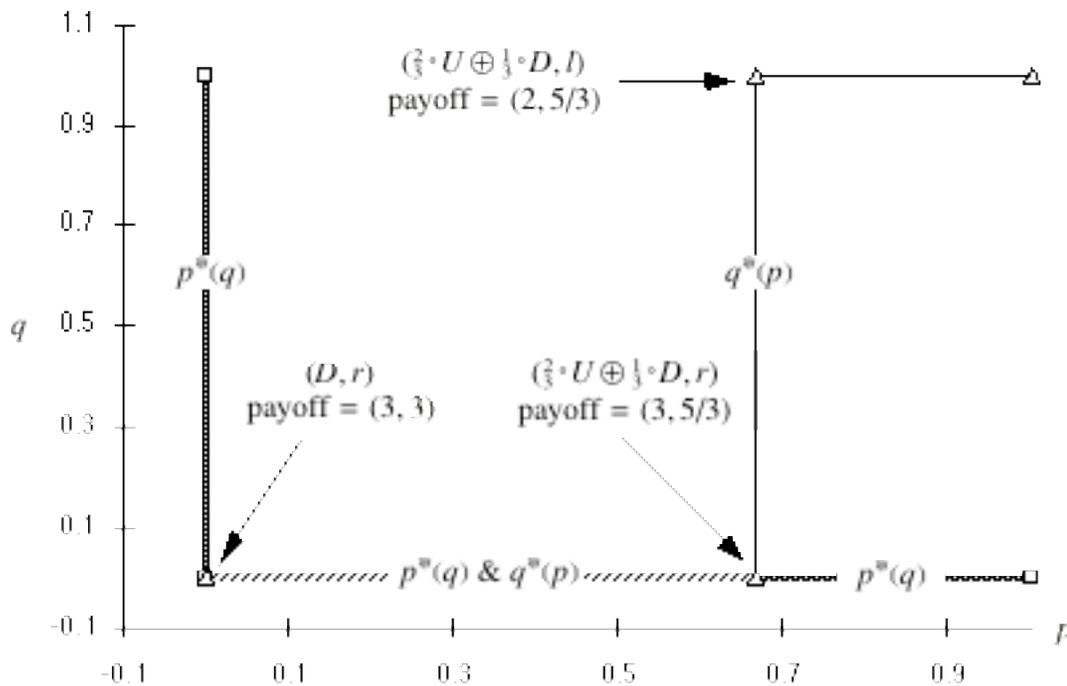


Figure 12: A game with a continuum of equilibria.

Before leaving this example we should also take note of the equilibrium payoffs. At the pure-strategy equilibrium each player gets 3. (See Figure 12.) Player  $A$  is indifferent to mixing between  $U$  and  $D$ , given that  $B$  is playing  $r$ . However, this mixing hurts  $B$ . At the right-hand endpoint of the Nash set,  $A$  still receives 3 but  $B$ 's payoff, which has been decreasing linearly with  $A$ 's mixing probability  $p$ , has declined to  $5/3$ . Note that, at the alternative strategy profile in which  $B$  plays  $l$  and  $A$  mixes with  $p = \frac{2}{3}$ ,  $B$  would get the same payoff as playing  $r$ , but  $A$  would get only 2, rather than 3. If  $A$  mixed any more

strongly toward  $U$  than  $p = 2/3$ ,  $B$  would defect to the alternative strategy  $l$ , giving  $A$  less than in this equilibrium. This is what determines the location of the right-hand endpoint of the Nash set. In this game the set of equilibria are Pareto ranked. Obviously, player  $B$  would prefer to coordinate on the pure-strategy equilibrium, and there is no reason  $A$  should disagree.